



# South African Association of Training Providers

## SATRAP

MEMBERSHIP BROCHURE

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# Who We Are

- ❑ The South African Association of Training Providers is an independent association of training providers across all sectors and SETAs across the country.
- ❑ The Memorandum of Incorporation of the Association is its founding document and provides guidelines and direction for its establishment, leadership, management and functions.
- ❑ It has its own leadership and management structures at both national and provincial level.
- ❑ The main purpose of the association is to represent the rights and interests of training providers and practitioners in South Africa. It is a membership driven organisation and derives its mandate from its membership.



# Our Main Objectives

- ❑ Black Economic Empowerment and Transformation of the sector
- ❑ Promote collaboration and cooperation among training providers
- ❑ Represent a unified and collective voice for our members
- ❑ Present a united front in breaking down barriers and stumbling blocks for training providers in the sector
- ❑ Leverage our collective bargaining power to secure preferential procurement deals and transactions for our members
- ❑ Drive enterprise development, growth and professionalization of training providers
- ❑ Mobilize and invest resources and capital for the benefit of our members



# What We Do - A

- ▶ **Enterprise and Supplier Development:** We provide enterprise and supplier development support for our members. This will ensure development and growth of training providers to become competitive and sustainable enterprises that play a significant role in the industry and the economy of the country.
- ▶ **Preferential Procurement:** We use our wide infrastructure capabilities, systems, programmes, expertise and collective bargaining power to secure procurement opportunities for our members across all sectors of the economy. We negotiate special preferential deals and discounts with our partners for products and service critical for the development, growth and success of our members and advancement of the skills development sector.
- ▶ **Black Economic Empowerment:** We seek partnership opportunities and BEE deals to increase ownership and procurement stake of our members in major economic transactions across both public and private sectors.



# What We Do - B

- ▶ **Capacity Building:** We use training and development as a means to capacitate our members with respect to training provision, industry requirements, best practice and statutory compliance.
- ▶ **Sector Development:** We exercise our collective bargaining power to influence policy in government and decision making in the private sector regarding skills development in the country.
- ▶ **Representation:** We use our collective bargaining power and collective voice to represent the interests of our members across all platforms and sectors of the economy and the society.



# National Executive Council (NEC)

Name	Designation	Province
Dr Thabo Diseko	President	NC
Mr Tommy Phiri	Chairperson	NW
Mr Abbey Ntswana	Secretary General	GP
Mr Bruce Kuriti	Treasurer General	NC
Dr Thembi Mtshali	Deputy Chairperson	KZN
Ms Mokgadi Kgatla	Deputy Secretary General	LP
Mr Langa Mthembu	EXCO Member	EC
Mr Dave Manju	EXCO Member	FS
Mr David Mampa	EXCO Member	MP
Ms Zandile Mxaku	EXCO Member	WC



# Provincial Leadership

- ❑ The provincial leadership is constituted by the provincial executive committee (PEC).
- ❑ The PEC comprises of the following leadership roles:
  - ❑ Chairperson
  - ❑ Secretary
  - ❑ Treasurer
  - ❑ Deputy Chairperson
  - ❑ Deputy Secretary
  - ❑ 2 x Additional Members





# Provincial Executive Councils - 1

Designation	Eastern Cape	Free State	Gauteng	KwaZulu-Natal	Limpopo
Chairperson	Mr Langa Mthembu	Mr Dave Manju	Mr Abbey Ntswana	Dr Thembi Mtshali	Ms Mokgadi Kgatla
Secretary	Ms H. Mtshana	Mr Thabo Makwela	Mr Xolani Qubeka	Mr Thulani Bhengu	Mr Tlou Ratau
Treasurer	Ms N. Dyongo	Mr Mogopodi Tshikare	Ms Nompakamo Mlonzi	Mrs Lindiwe Shange	Ms Kana Masekeameng
Deputy Chairperson	Mr T. Mtshazi	Mr Letsie	Ms Letta Mabuya	Mrs Amanda Ndlela	Mr Evans Khoza
Deputy Secretary	Ms D. Ngcanga	Ms Kamo Thole	Ms Yoliswa Keswa	Mr Sikhumbuzo Conco	Ms Molatelo Maenetja-Bosman
Additional Member 1	Mr X. Mpondo	Ms Lerato Diseko	Mr Ronnie Molapo		Mr Koena Ben Mehale
Additional Member 2	Ms Beauty Ntshona	Ms Itumeleng Mohoang	Mr Mpho Kaiser		Mr Lucky Mamabolo
Additional Member 3			Mr Msimelelo Vilana		



# Provincial Executive Councils - 2

Designation	Mpumalanga	Northern Cape	North West	Western Cape
Chairperson	Mr David Mampa	Dr Thabo Diseko	Mr Tommy Phiri	Ms Zandile Mxaku
Secretary	Mr Samson Mabaso	Mr Bruce Kuriti	Ms Mmatsheko Rampou	Ms Mercy Mgijima
Treasurer	Ms Vuyiswa Xoba	Mr Bethuel Diale	Mr Walter Makauta	Mr Mangaliso Mdlalo
Deputy Chairperson	Mr Thabo Makam	Mr Thabang Mpatshela	Dr Tebogo Mabile	Mr Tiyani Mohlaba
Deputy Secretary	Mr Sam Melato	Mr Olebogeng Sehularo	Mr Thami Nobula	Ms Nthabiseng Badiroang
Additional Member 1				Mrs Penny Ngqwebo
Additional Member 2				Prof. Mzikayise Binza



# Management Team

- ❑ The association requires the services of a fully operational management team to run its affairs and to service the needs of its members at all times.
- ❑ The management team of the association at national level is constituted as follows:
  - ❑ Chief Executive Officer
  - ❑ Support staff
- ❑ Additional capacity with respect to various roles and functions of the association will be sourced to provide for the increasing workload of the association as it grows.
- ❑ Key is the effectiveness and efficiency of the management team in performing its functions.



# Legal Structure

- ❑ The South African Association of Training Providers (SATRAP) is registered as No-for-Profit Company (NPC) with the Companies and Intellectual Property Commission (CIPC) under the Companies Act 71 of 2008.
- ❑ Thus, the NPC has the powers of a legal entity including ownership of assets and operating a bank account.
- ❑ The NPC is further registered with the SARS for tax exemption purposes.



# Compliance Information

NPC Registered Name	South African Association of Training Providers
NPC Registration Number	K2020/455857/08
Income Tax Reference Number	9047279287
VAT Registration Number	Details Not Available At Present



# Partners

- ❑ **Industry Projects and Programmes:** We partner with various stakeholders in the skills development industry to implement industry related projects aimed at building the sector and improving the standards of industry.
- ❑ **Corporate Partners:** We seek partnership with big business to contribute to skills development in the workplace and creating a pool of skilled workers and professionals across all sectors of the economy.
- ❑ **Public Partners:** Public entities such as government departments, municipalities, state-owned enterprises, agencies of government, and organs of state constitute our key partners from a transformation and BEE perspective to develop impactful policies and transformation targeted programmes of government.
- ❑ **SETAs:** We position ourselves as a key partner of the SETAs across all sectors in ensuring effective, fair and transparent skills development programmes and interventions of the SETAs.



# Stakeholders

- ❑ Communities
- ❑ Traditional Councils
- ❑ CBOs and NGOs
- ❑ Government and Municipalities
- ❑ Chambers and Associations
- ❑ Unions
- ❑ Clients
- ❑ Corporates



# Membership

- Our membership is open to training providers across all SETAs and sectors of the economy who share and aspire to our common vision and objectives.
- We have different categories of membership based on the size and type of training provider or practitioner.
- The following categories of membership are available:

Membership Level	Category Description	Annual Turnover	Membership Fee
1	Individuals/ Subject Matter Experts	0 – R2 m	R3,000
2	Start-Ups	0 – R5 m	R6,500
3	Emerging Enterprises	R5 m plus – R10 m	R10,500
4	Medium Enterprises	R10 m plus – R30 m	R20,500
5	Large Enterprises	R30 m plus	R30,500





# Membership Benefits

- ❑ **Procurement clusters/ syndicates/ panel of training providers:** We present a united front in the form of syndicates and consortiums amongst our members in bidding for projects that require panels of training providers.
- ❑ **Clusters** create a solid and effective value chain model to offer clients a holistic package of end-to-end solutions for their training needs.
- ❑ **Association Guarantee:** We provide guarantee to clients for the quality of work provided by our accredited members in good standing. Association guarantee derives from the allocation of an experienced and competent project management team to support the member to complete a project satisfactorily.
- ❑ **Quality Assurance:** The quality assurance unit of the association provides technical support to our members to ensure that the systems and processes applied by the training provider in conducting training and rendering services to clients complies with industry norms and standards.



# Membership Benefits continued

- ❑ **Project Management Support:** Our guarantee is based on our Project Management Support that the association renders to our members in joint projects.
- ❑ **Endorsement:** We endorse selected accredited members in good standing to provide prospective clients with the confidence and comfort that the training provider is affiliated with a credible organisation.
- ❑ **Customer Service:** The endorsement further serves as guarantee that the training provider will complete the projects satisfactorily according to specifications and industry standards, complies with industry norms, standards, and best practices and that the training provider/ contractor will not bring both the client and association into disrepute.



# Membership Benefits continued

- ❑ **Business development workshops for emerging training providers:** We will provide regular capacity building workshops for our members to provide training on critical business development programmes that address challenges and facilitate opportunities for growth and sustainability of emerging training providers.
- ❑ **Special concessions for our members:** We leverage our bargaining power and influence to negotiate preferential deals for our members with suppliers and service providers for such business products and services as legal, accounting, ICT, equipment supplies and other professional services.
- ❑ **Preferential procurement for members:** We apply the provisions of both the BBBEE Codes of Good Practices and applicable procurement legislation and frameworks e.g. Preferential Procurement Policy Framework Act/ Procurement Regulations, Procurement Bill to secure preferential procurement deals and contracts for our members.



# Membership Benefits continued

- ❑ **Accreditation:** We leverage our internal resources and expertise to reduce expenses and alleviate the challenges faced by our members in acquiring accreditation as training providers with all SETAs. We seek to build lasting relationships with all SETAs for the benefit of our members.
- ❑ **Capacity building:** We conduct regular capacity building workshops to empower our members with respect to industry developments and requirements.
- ❑ **Capacity Building:** These workshops include such topics as marketing, project management, financial management, customer service management, tendering, compliance, and sub-contracting.



# Membership Benefits Card

Membership Category	Level 1		Level 2		Level 3		Level 4		Level 5	
	Individuals	Start-Ups	Emerging	Medium	Large					
Benefits										
Event Branding					✓					
Magazine Advertising					✓					
Newsletter Advertising				✓	✓					
Magazine Feature Article				✓	✓					
Newsletter Feature Article			✓	✓	✓					
Magazine Article Mention			✓	✓	✓					
Newsletter Article Mention		✓	✓	✓	✓					
Accreditation	✓	✓	✓	✓	✓					
AGM Voting Rights	✓	✓	✓	✓	✓					
Project Management Support	✓	✓	✓	✓	✓					
Monthly Magazine Subscription	✓	✓	✓	✓	✓					
Newsletter Subscription	✓	✓	✓	✓	✓					
Preferential Procurement	✓	✓	✓	✓	✓					
Procurement Clusters	✓	✓	✓	✓	✓					
Annual Conference	✓	✓	✓	✓	✓					
Summit & Expo	✓	✓	✓	✓	✓					
ESD Workshops	✓	✓	✓	✓	✓					
Special Concessions	✓	✓	✓	✓	✓					
Endorsements	✓	✓	✓	✓	✓					
Capacity Building	✓	✓	✓	✓	✓					



# Contact Us

## ❑ Key Contact Person:

- ❑ Dr Thabo Diseko (President)
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- ❑ Website: coming soon

## ❑ Related Documents:

- ❑ Membership Application Forms
- ❑ Frequently Asked Questions (FAQs)
- ❑ SATRAP Programmes

